

# WHO ARE WE?

**We can do it all** - we have a full complement of fleet management services, strategies and tools to leverage your fleet as you grow your business. We start by gaining a deeper understanding of your business and fleet. Next, we create an on-going program based on your changing business environment, and then we help you make the most of your fleet, ultimately delivering measurable success for you.

- » We're a \$2 billion company that only focuses on fleet management
- » We have 300,000 vehicles under management around the world - all internally grown
- » We manage fleets for clients who generate annual revenue of more than a trillion dollars combined
- » Our company is privately owned, providing long-term perspective
- » We purchase and remarket roughly 120,000 vehicles per year
- » We combine innovation and stability with a long-term perspective
- » We have excellent credit ratings
  - Standard and Poor's: A/A-1
  - Fitch: A/F-1
- » Our clients are satisfied - 100% of them say they would recommend us

## We help you manage costs

- Funding Alternatives
- Manufacturer Pricing & Incentive Control
- Vehicle Replacement Optimization
- Remarketing & Internet Resale
- International Fleet Management

## We make administering the fleet simple

- Data Access & Reporting
- On-line vehicle ordering: DriverView® & FleetView®
- Vehicle Inventory Management
- Truck Engineering
- Tax Management

## We take care of your drivers - increasing productivity & satisfaction

- Collision & Safety
- Fleet Policy & Driver Compliance
- Fuel Management
- Maintenance Management

## We deliver measurable results

- Performance metrics
- Benchmarking
- Driver surveys

